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LIMESTONE POWDER EXPORT BUSINESS

🪨 An IndustrialMineralExportOpportunity from India

Discover products, buyers, sourcing, markets and export challenges.

By Harsh Dhawan



What Is Limestone Powder?

Limestone powderis afinelygroundmineralmainlycomposed of calcium carbonate ($CaCO_3$).

🌍 It is used in multiple industries:

- 🏗️ Cement & construction 🎨
- Paints & coatings
- 🧴 Plastics & rubber
- 📄 Paper manufacturing
- 🌾 Agricultural soil treatment



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Types of Limestone Powder

Explore different product categories:

01
Industrial-grade limestone powder

02
High-whiteness limestone powder

03
Agricultural limestone powder

04
Fine-ground and micronized limestone

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💡 Export tip: Different buyers require different chemical compositions and particle sizes.

Where Can You Source It?

Explore suppliers and mineral-processing units in:

- **Rajasthan**
- **Gujarat**
- **Andhra Pradesh**
- **Madhya Pradesh**

📦 Compare supplier prices, quality reports, production capacity, packaging and transport costs before placing an order.

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Which Countries Can You Target?

🌍 Research potential export markets such as:

🇧🇩 **Bangladesh**	🇳🇵 **Nepal**	**Sri Lanka**	**South Africa**	🇦🇪 **UAE**

🎯 Target industrial mineral importers, distributors and manufacturers based on their specific product requirements.

Market potential varies by grade, price and buyer specifications.

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Who Are Your Potential Buyers?

Look for businesses that use or distribute limestone powder.

🏭 Industrial mineral importers

🏗️ Construction-material manufacturers

🎨 Paint and coating manufacturers

🧴 Plastic and rubber compounders

📦 Mineral distributors and wholesalers

Strategy: Find buyers whose technical requirements match your product.

HS Code for Export

📑 Start your classification research with these HS headings:

HS heading	Description
2521	Limestone flux and certain calcareous stones
283650	Calcium carbonate

⚠ Ground limestone powder is not automatically classified under the same heading as purified calcium carbonate.

Confirm the correct Indian ITC-HS code before exporting.

Documents Required

Prepare the applicable export documents:

- ☐ IEC — Import Export Code
- ☐ GST and tax documentation, as applicable
- ☐ Commercial Invoice
- ☐ Packing List
- ☐ Shipping Bill
- ☐ Bill of Lading
- ☐ Certificate of Origin, if required
- ☐ Certificate of Analysis (COA)

✅ Check destination-country requirements before shipping.

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How to Start with Less Investment

Youcanexploreamerchantexportermodelwithoutestablishingyourowngrinding plant.

01 Research demand and target buyers.

02 Identify reliable Indian processors.

03 Obtain samples and laboratory reports.

04 Request buyer specifications.

05 Calculate complete export costs.

06 Verify the buyer and agree on payment terms.

07 Ship only after finalizing quality and documentation.

Risks & Challenges

⚠ Consider these factors before entering the market:

High inland and ocean-freight costs

Quality inconsistencies

Moisture and packaging problems

Strong price competition

Buyer payment risks

Customs classification and compliance

Remember: Freight and quality can determine whether a bulk mineral export order is profitable.

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