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MEDICAL UNIFORMS

A Healthcare Export Business Opportunity

Export Scrubs, Lab Coats, Nursing Uniforms & Hospital Work wear from India 🌍📦

Export Expe

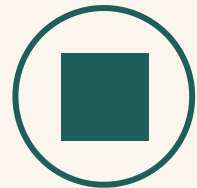
BY HARSH DHAWAN





WHAT CAN YOU EXPORT?

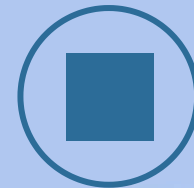
Your product range can include:



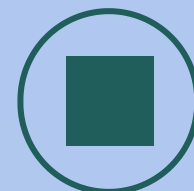
 Medical Scrub Sets



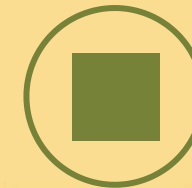
 Hospital Staff Uniforms



 Doctor Lab Coats



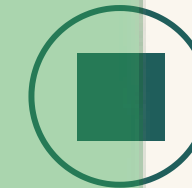
 Laboratory Coats



 Nursing Uniforms



 Custom-Logo Healthcare Uniforms



 Surgical & OT Wear

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Focus on bulk B2B orders instead of individual retail sales.



WHY THIS BUSINESS?

Healthcare institutions need uniforms continuously.

-  Repeat procurement
-  Bulk orders
-  Hospitals & clinics
-  Laboratories

-  Dental clinics
-  Nursing colleges
-  Medical distributors

The opportunity is not just one-time sales—it's recurring institutional supply.

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POTENTIAL EXPORT MARKETS

Explore markets such as:

□ UAE

□ Saudi Arabia

□ Qatar

□ Oman

□ UK

□ USA

□ Australia

□ Germany

□ South Africa

□ Kenya

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👉 Always verify current import requirements before shipping.

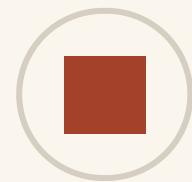




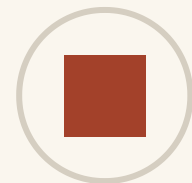
WHO ARE YOUR BUYERS?

Don't search only for hospitals.

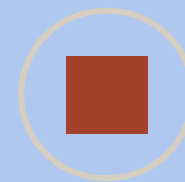
Your potential buyers include:



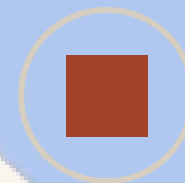
 Hospital Chains



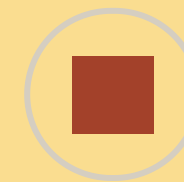
 Dental Clinics



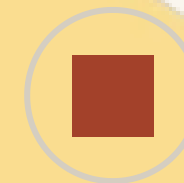
 Medical Uniform Distributors



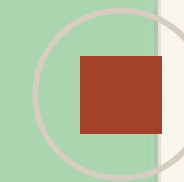
 Nursing Institutions



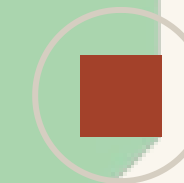
 Healthcare Suppliers



 Medical Equipment Dealers



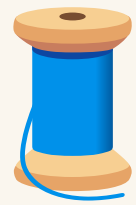
 Laboratory Suppliers



 Corporate Healthcare Procurement Teams

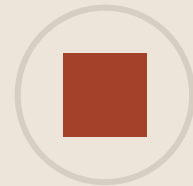
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B2B buyer targeting can create larger orders.

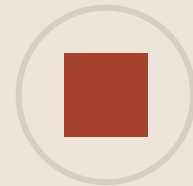


WHAT WILL BUYERS CHECK?

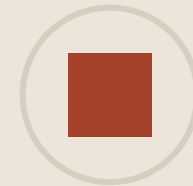
Healthcare uniforms need more than attractive designs.



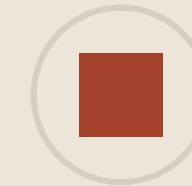
✓ **Fabric Quality**



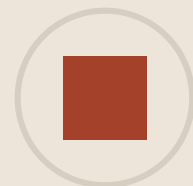
✓ **Comfort & Breathability**



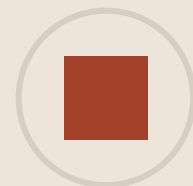
✓ **Stitching Quality**



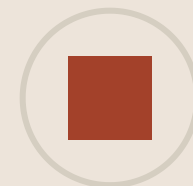
✓ **Color Fastness**



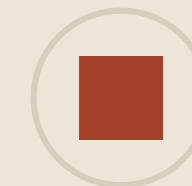
✓ **Shrinkage Control**



✓ **Size Consistency**



✓ **Durability**



✓ **Custom Embroidery / Printing**

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Consistency matters when supplying hundreds or thousands of pieces.



□ SOURCE FROM INDIA

You don't necessarily need your own factory.

01 🏭 Partner with garment manufacturers

02 🧵 Source suitable fabrics

03 ✂️ Develop custom designs

04 🔍 Conduct quality inspection

05 🏷️ Offer private-label production

06 📦 Pack according to buyer requirements

Your job: build the supply chain + find international buyers.

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EXPORT DOCUMENTS

Depending on the product and destination, you may need:

- | | | | |
|-----------|--|-----------|---|
| 01 |  IEC | 02 |  GST & commercial invoice |
| 03 |  Packing list | 04 |  Shipping Bill |
| 05 |  Certificate of Origin, where required | 06 |  Bill of Lading / AWB |
| 07 |  Product/test documentation where requested | 08 |  Destination-country labeling requirements |

Always verify the exact compliance requirements for the destination market.

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THE SMART BUSINESS MODEL

Don't sell just uniforms.

Build a complete Healthcare Uniform Supply Solution:

01

Design

02

Manufacturing

03

Custom Branding

04

Quality Control

05

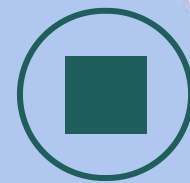
Packaging

06

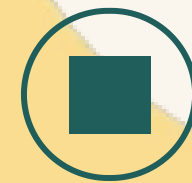
Export



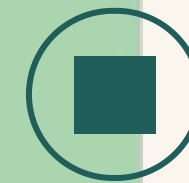
 Target repeat institutional buyers



 Offer bulk pricing



 Provide private labeling



 Build annual supply relationships

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START YOUR EXPORT JOURNEY

MEDICAL UNIFORM EXPORT FORMULA

- 01 Quality Manufacturing
- 02 + Custom Branding
- 03 + Verified Healthcare Buyers
- 04 + Bulk Orders
- 05 + Reliable Export Logistics

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