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# Fertilizers: Production, Markets, and Export Potential

Fertilizers are substances that provide nutrients to soil and improve plant growth. They can be organic (natural) or chemical (inorganic/synthetic) in form.



# **Uses of Fertilizers**



## **Soil Enrichment**

Addresses nutrient deficiencies in soil



#### **Plant Health**

Improvesoverallplant health and resilience



### **Increased Production**

Enhancescropyieldandoverall production



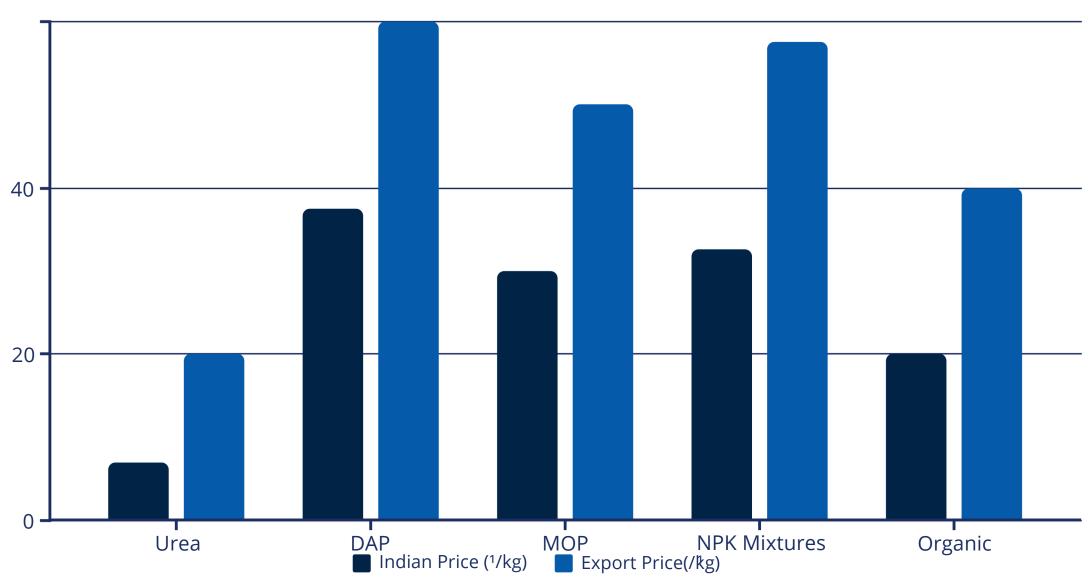
## **Quality Enhancement**

Enhances qualityoffruits, vegetables, and grains

Different crops require specific nutrients: Nitrogen for leafy growth, Potash for fruits, and Phosphorus for root development.

# **Indian Price vs Export Price Comparison**





**Note:** Prices vary based on subsidies, raw material costs, global demand, and shipping expenses.

# Fertilizer Product Categories



Nitrogenous Fertilizers

Urea, Ammonium Sulphate

Phosphatic Fertilizers

DAP, Single Super Phosphate (SSP)

**Potassic Fertilizers** 

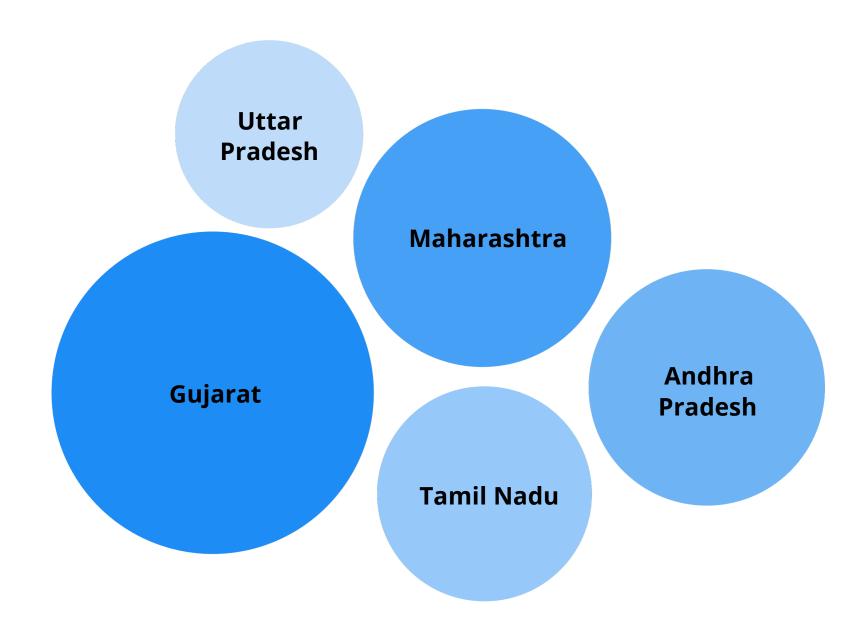
MOP, Sulphate of Potash (SOP)

Others

ComplexNPK blends, Organic fertilizers,

Micronutrient fertilizers (Zinc, Boron, Iron, Magnesium)

# Main Production States & Districts in India



#### **Western India**

Gujarat(Kalol, Bharuch, Kandla, Vadodara), Maharashtra (RCF-Trombay, Pune, Raigad)

#### **Southern India**

Andhra Pradesh (Vishakhapatnam, Kakinada), Tamil Nadu (Tuticorin, Neyveli, Tiruchirappalli)

#### **Northern & Eastern**

UttarPradesh(Kanpur,Gorakhpur), Odisha (Paradeep), Assam (Namrup)

# **Machinery Required for Fertilizer Manufacturing**



- Rawmaterialcrushers &grinders
- Granulator machines (Drum/Disc Granulator)
- Blending & Mixing units
- Dryers & Coolers
- Coating drum (anti-caking coating)
- Packaging machines (bagging units)
- Pollution control equipment (scrubbers, dust collectors)
- Laboratory equipment (chemical analysis, nutrient testing)

# **Manufacturing Hubs of Fertilizers in India**

### **Gujarat**

IFFCO,GNFC, KRIBHCO plants

#### **Andhra Pradesh**

CoromandelInternational, NFCL

#### **Odisha**

IFFCO Paradeep

#### Maharashtra

RCFTrombay,Rashtriya Chemicals

#### **Tamil Nadu**

SPIC, Madras Fertilizers Ltd.

#### **Uttar Pradesh**

NFL,IFFCOAonla& Phulpur

# Wholesale Markets of Fertilizers in India



#### **North India**

BhagirathPalace (Delhi)



#### **West India**

VashiAPMCMarket (Mumbai), Ahmedabad Agricultural Market (Gujarat)



#### **South India**

Kothapet(Hyderabad), Gulbarga & Hubli Fertilizer mandi (Karnataka)



#### **Central India**

Barabanki&Kanpur mandi (UP)



# Types of Qualities / Grades in Fertilizers

### **Nutrient Content**

N, P, K percentage(ex: 46%Urea,18-46-0 DAP, 0-0-60 MOP)

### **Export Quality**

Premium ExportQuality(Low Moisture, Anti-caking treated)



### **GradeType**

TechnicalGradevs Agricultural Grade

## **Physical Form**

GranularvsPowdered vs Liquid Fertilizers

### **Source Type**

Organic vs Chemical

# **Quality Inspections & Test Reports Required**



### **Content Analysis**

NutrientContentAnalysis (NPK % exact value)

## **Physical Tests**

Moisture%test,Particle size analysis (granular fertilizers)

### **Safety Tests**

Heavymetalcontent test (Cd, Pb, Hg)

#### **Cer tifications**

Organiccertification, SGS/Intertek third-party inspection report, FCO compliance certificate